

# PAUL CELNIK

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Mode Hospitality LLC

917.716.3500

1301 SW 10<sup>th</sup> Avenue, Delray Beach, Florida

Accomplished leader in the hospitality industry with 25 years of experience, demonstrating success.

Hotel Opening & Development	Reservations	P&L Reviews
Pre Opening Budgets	Revenue Management	Increase Productivity
Hotel Finances & Accounting	Sales & Marketing	Reduce Costs & Control Expenses
Operations	Human Resources	Food & Beverage
Training	Guest Satisfaction	Exceed Expectations
Team Building	Positive staff Environment	

## EXPERIENCE

**MODE HOSPITALITY MANAGEMENT**, N.Y.C - 2/2007 – Present Delray Beach, FL

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### CEO

Mode Hospitality – Independent management services. Owners Representative Infinity Group / NYC

Owners Representative – Flintlock Hotel Construction and Development

Represented Small Luxury Hotel's, LHP (Luxury Hotel Partners Program) 2007-2012

**CLAY HOTEL PROJECT**, Miami Beach, FL - 11/2015 -8/2020

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### Managing Operator / General Manager

Managing Operator / General Manager for the operation and renovation of the 150 room historical hotel

Restaurant block extending from Washington & Espanola Way thru Drexel Avenue. Reopened as the Esme Hotel.

**RAMADA INN & CONFERENCE CENTER**, Jacksonville FL 4/2012– 10/2015

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### Managing Director

**ATLANTIC RESORT AND SPA - AHA Associates**, Ft. Lauderdale, FL 9/2010 – 1/2012

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### General Manager / Managing Director

4 Star, Full service 124 room resort and spa.

10 Executive committee leaders, 2 restaurants with small banqueting.

**FASHION 26 HOTEL**, New York, NY 4/2007 – 9/2010

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### Managing Director

280 guest rooms, 4 star full-service property, 87 staff members, 7 executive committee members

RARE Bar & Grill leased F&B operation.

Full development, Pre-opening, Opening and Management of the Wyndham Fashion 26

**DISTRIKT HOTEL, New York, NY Sept 2007 - October 2009**

**Managing Director**

Full development, Pre-opening, Opening and Management of the Distrikt Hotel.  
155 guest rooms, 3 star property with a staff of 87.

**STATEN ISLAND HOTEL, New York, NY 2/2008 – 7/2009**

**Managing Director**

Independent 20 year property, new ownership with signed agreement to convert into a Crowne  
Liaison responsibilities between ownership and hotel brand during all phases of renovation process.

**THE IROQUOIS HOTEL - TRIUMPH HOSPITALITY, New York, NY 8/1999 – 3/2008**

**General Manager**

4 Star Full Service member of “Small Luxury Hotels of the World”.  
Responsible for the building and operating “Triomphe Restaurant”

**ORIENT EXPRESS HOTELS 6/1990 – 3/1997 - Full Management Development Services**

**COPACABANA PALACE HOTEL, Rio de Janeiro, Brazil**

**Executive Assistant / Assistant General Manager** 4/1994 - 3/1997

Full 4 Star, 220 room hotel with a staff of 330

**Director of Marketing** 6/1990 - 4/1994

**INTERCONTINENTAL HOTEL GROUP, Rio de Janeiro, Brazil 4/1984 - 3/1990 - Director of Sales**

**INTERCONTINENTAL HOTEL, Rio de Janeiro, Brazil 7/1986 - 3/1990**

**Director of Sales**

Directed a staff of 12, national and international sales

**IHG CORPORATE OFFICE, New York, NY 4/1984 - 6/1986**

**Corporate Sales Manager**

Member of Intercontinental Hotels corporate staff.  
Participated in development of IHC sales training manual.

**EDUCATION**

Queensborough College, New York, NY  
Richmond College

**LANGUAGES**

Portuguese – Verbal & Reading Fluency

1301 SW 10<sup>th</sup> Avenue,  
Delray Beach, FL 3344  
Cellular: 917.716.3500  
pcelnik@modehospitality.com  
www.modehospitality.com